



Republic of Serbia

**MINISTRY OF FINANCE**

**Department for Contracting and Financing of EU Funded Programmes (CFCU)**

Belgrade, 07/04/2017

**CONTRACTING AUTHORITY'S CLARIFICATIONS No. 2**

**“Supply Contract for AIS and AES Equipment”**

**Publication ref: EuropeAid/138047/IH/SUP/RS**

No.	Question	Answer
1	Does the Beneficiary owns licenses for ESB solution or it is the obligation of the tenderer to offer licenses together with the proposed solution?	The Tenderer should offer licences for the proposed solution. Beneficiary has following licences: Microsoft BizTalk server enterprise, 2 pcs.
2	If the Beneficiary already owns licenses, can you please state manufacturer and type of licenses?	The Tenderer should offer licences for the proposed solution. Beneficiary has following licences available: Microsoft BizTalk server enterprise, 2 pcs.
3	Does the proposed solution should be implemented on existing licenses?	It is not mandatory to offer a solution based on existing licenses. Please, refer to Answer No. 1 and No. 2 Clarification No.2.
4	With regard to requirement 1.34 can you please elaborate this part in more details?	As it is stated in mentioned section of the Tender Dossier: “Workflow support: The ESB must provide either built-in workflow support for UML based workflows or a mechanism with which UML-based workflows can be incorporated into the ESB. The workflow engine must be customizable”. All other details will be elaborated in

		inception phase of the project.
5	Is it required to perform integration of ESB with existing back end systems (6 total, requirement 1.8) or only ESB platform is subject of this tender? In case integrations are required, please provide integration scenarios (with involved backend systems) in order to better understand integration requirements?	<p>Yes, as it stated in Tender Dossier requirements Lot3 Technical specification, article 1.43 and 1.8: "The solution must have the full capability to perform the integration with the existing back-end systems, through the different protocols and access methods currently supported by these systems. It shall also provide the ability to model and execute customized business processes and rules that coordinate (through appropriate workflow) the execution of an e-Service with back-end systems.</p> <p>Existing backend systems to be integrated are:</p> <ul style="list-style-type: none"> <li>• Legacy system (ISCS)</li> <li>• NCTS (New Computerized Transit System)</li> <li>• RMS (Risk Management System)</li> <li>• IPS (Inspection Protocol System)</li> <li>• AMS (Authorization Management System)</li> <li>• AEO (Authorized Economic Operators)</li> </ul> <p>Note: All exchange among systems should be based on XML messages... etc". All other details will be elaborated in inception phase of the project.</p>
6	With regard to requirement 1.43, can you please elaborate part 5.3 Development of eServices management module? Do you refer to the web services or something else?	<p>Please, refer to requirements No. 1.3-1.6. which should be fulfilled by the Tenderer. All other details will be elaborated in inception phase of the project.</p>
7	Same requirement, point 5.5 Development of eForms factory. Can you please elaborate in more details since this	<p>The Tenderer has to fulfil the requirement No. 5.5 and those</p>

	<p>requirement is not mention anywhere in the TS?</p>	<p>described in Tender Dossier. Depending on the offered solution eForms should be used as a template for inserting specific processes (information) in electronic form into the system. eForms factory should provide specific forms that will be implemented as a part of solution. Type of forms should be defined as a part of offered solution.</p> <p>All other details will be elaborated in inception phase of the project.</p>
<p>8</p>	<p>LOT 2, Item 1.5: zBoost PAV Optimizer is requested: zBoost PAV Optimizer is product which is exclusively produced by one Vendor: EMC. Moreover, zBoost is a registered brand name for upgrade that improves the performance of Storage devices manufactured by the same single Vendor as presented on the following web links: <a href="http://pulseblog.emc.com/2015/03/02/emc-zboost-for-vmax-redefines-mainframe-performance-because-microseconds-matter/">http://pulseblog.emc.com/2015/03/02/emc-zboost-for-vmax-redefines-mainframe-performance-because-microseconds-matter/</a> <a href="https://www.emc.com/collateral/white-papers/h14440-zboost-pav-optimizer-wp.pdf">https://www.emc.com/collateral/white-papers/h14440-zboost-pav-optimizer-wp.pdf</a></p> <p>Practical Guide 2013.1, Article 4.3.2. Drafting and content of the tender dossier states that: Unless warranted by the nature of the contract, Technical Specifications referring to or describing products of a given brand or origin and thereby favoring or excluding certain products are prohibited.</p> <p>It is obvious that this Article of Practical Guide is violated. Therefore, we kindly ask you to amend the technical requirements for Item 1.5 and extend the deadline for the tender submission.</p>	<p>zBoost Power Optimizer or any technology with equivalent functionalities are minimum standard which the offered goods must meet. Please note that the, according to Technical Specifications and Tender Dossier, the Contracting Authority does not prefer any particular Vendor. Please note that the required technology must be delivered by a Tenderer, according to provisions of Tender Dossier and technical Specifications, supplied through any Vendor eligible under IPA I Programme. The technology required results in significantly lower response times and reduced job elapsed times, also, moves parallel processing inside an individual I/O in order to improve the response time of a single large I/O. This functionality must provide parallel processing software design inside an individual I/O transaction in order to improve response time. The storage unit must support concurrent or parallel data transfer operations to or from the same volume from</p>

		<p>the same system or system image, enabling multiple users and jobs to simultaneously access the logical volume.</p> <p>Please note that the extension of deadline for submission of tenders is not envisaged by the Contracting Authority.</p>
<p><b>9</b></p>	<p>LOT 3, Item 1: It is requested that:</p> <p>1.21 The platform must be installed on Active/Passive clustering configuration.</p> <p>1.41 The RDBMS should be installed on Active/Passive clustering configuration on two physical servers.</p> <p>Please provide more details regarding the mentioned Active/Passive clustering configuration. Is that configuration already present in the Customer's premises? If yes, please provide more technical information regarding that configuration. If the mentioned configuration should be delivered as part of this LOT, please provide detailed technical specifications, like Servers CPU and System Memory necessary for the system implementation.</p> <p>Practical Guide 2013.1, Article 4.3.2. Drafting and content of the tender dossier states that: The purpose of the Technical Specifications is to define the required supplies precisely.</p> <p>It is obvious that this Article of Practical Guide is violated as basic information regarding the licensing of the requested solution is missing. Therefore, we kindly ask you to amend the technical requirements for Item 1 with necessary information regarding the hardware platform and extend the deadline for the tender submission.</p>	<p>Detailed hardware configuration available for this solution is a part of the tender documentation - Lot 1. Please, refer to Lot 1 Technical specifications: Processing server, 5 pcs. (Number of processors: min.4, Clock rate: min. 2.2 GHz, Number of cores per processor: min.16, L3 Cache: min. 40 MB), Database server 3 pcs (Number of processors: min.4, Clock rate: min. 2.2 GHz, Number of cores per processor: min.16, L3 Cache: min. 40 MB).</p> <p>Please note that the extension of deadline for submission of tenders is not envisaged by the Contracting Authority.</p>
<p><b>10</b></p>	<p>Regarding Supply Contract for AIS and AES Equipment, Publication reference: EuropeAid/138047/IH/SUP/RS, Lot 2: The storage system and backup environment. In ANNEX II + III: TECHNICAL SPECIFICATIONS + TECHNICAL OFFER, for LOT 2, in table Specifications Required, backup disk library , for item 2.4 it is specified, as follows: 7TB source based deduplication for Enterprise application license (for direct backup of environments like: Oracle RMAN, SQL, DB2, SAP, SAP Hana).</p> <p>Could you please clarify if all mentioned applications: "Oracle RMAN, SQL, DB2, SAP, SAP Hana" must be supported with source based deduplication integration with backup disk library?</p>	<p>Yes, all mentioned applications: "Oracle RMAN, SQL, DB2, SAP, SAP Hana", must be supported with source based deduplication integration with backup disk library.</p>

<p><b>11</b></p>	<p>Please confirm that it will be considered sufficient that a Capacity-providing entity, which is in the same group of companies as the economic operator, provide the following documentation:</p> <ul style="list-style-type: none"> <li>• Tenderer's Declaration under the point 7 of the Tender form for a supply contract</li> <li>• ANNEX 1 – Declaration of honour on exclusion and selection criteria</li> <li>• Letter (Declaration) of Undertaking in the free-text form stating that the Capacity-providing entity will place the resources necessary for performance of the contract at the disposal of the economic operator.</li> </ul>	<p>Yes, we confirm. Along with documents stipulated under your question, please submit a supporting document which demonstrates the nationality of the Capacity providing entity.</p>
<p><b>12</b></p>	<p>If it is expected from a Capacity-providing entity to provide the following document: "Tenderer's Declaration under the point 7 of the Tender form for a supply contract" please specify if the financial and manpower data of the Capacity-providing entity should be included in the summarized data in tables under the points 3 and 4 of the Tender form for supply contract?</p>	<p>No, financial and staff data for the Capacity-providing entity need not to be written under the points 3 and 4 of the Tender form.</p>
<p><b>13</b></p>	<p>Please confirm that the Provisional/Final Acceptance Certificate the Contracting Authority provided in the Tender dossier is of informative character, and should not be submitted as part of the proposal. If stated otherwise, please specify whether it will be sufficient that the document is submitted blank, just signed and stamped (by which we express consent to the form of the document).</p>	<p>Yes, we confirm that the Provisional/Final Acceptance Certificate the Contracting Authority provided in the Tender dossier is of informative character, and should not be submitted as part of the proposal.</p>
<p><b>14</b></p>	<p>Please confirm that the documents: "Evaluation grid" and "Administrative compliance grid" the Contracting Authority provided in the Tender dossier are of informative character, and should not be submitted as part of the proposal. If stated otherwise, please specify whether it will be sufficient that the documents are submitted blank, just signed and stamped (by which we express consent to the form of the document).</p>	<p>Yes, we confirm that the documents: "Evaluation grid" and "Administrative compliance grid" the Contracting Authority provided in the Tender dossier are of informative character, and should not be submitted as part of the proposal.</p>
<p><b>15</b></p>	<p>a) Please clarify the point 16.2) a) of the Supply Contract notice: what is meant by "field related to the lot tendered" for Lot 2, since the subject of the contract under this lot are storage, back-up disk library and a SAN switch?  b) Which certificates of personnel performing installation services, stated under Part 3: Documentation on the page 7 of the Instructions to tenderers, do you expect to be submitted within the proposal?</p>	<p>a) Please note that the fields related to the lots tendered are defined under item 16.3. a) Technical capacity of tenderer. (Contract Notice)  b) Vendor issued certificates of personnel performing installation services (according to Technical Specifications – item Installation, configuration and start-up - for each lot</p>

		tendered).
16	In relation to the point 18 of the Instruction to tenderers, please clarify whether it is necessary that the Power of Attorney (document by which a representative of the consortium is authorised, in writing by the members of consortium, to sign the documentation on behalf of consortium and submit a proposal) is notarized (certified by the notary)?	No. Power of Attorney does not have to be notarized (certified by the notary).
17	Please clarify how should the document: "Tenderer's Declaration under the point 7 of the Tender form for a supply contract" be properly prepared, since it is a part of Tender form for a supply contract, which is provided one for each lot in the Tender dossier (a total of 3), and on the other hand, each of the Tenderer's Declarations includes the data for all three Lots. Does this mean the Contracting Authority expects different Tender form for each one of the lots, but same Tenderer's Declarations for all three of them? If not, please clarify how are these document expected to be prepared properly.	Please note that one Tenderer should submit only one Tender form (containing data for all three lots) and one Tenderer's Declaration with its tender.
18	Please confirm that the price for Lot 2 should be given in EUR.	Yes, we confirm that the price for Lot 2 must be given in EUR(a typing error occurred under Tender form, Item 3.)
19	In document Annex II + Annex III: Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution in the table, item 1.3 it is stated "The user registration must be enforced in Customs Authorization/Decision Management Information System to access e-Services. The registration ensures that a user's credentials (e.g., user name and password, certificate issued through a trusted authority) can be unquestionably tied to a real-world identity." - Can you, please, list trusted authorities?	Trusted authority is defined by customs administration information system and should be used as trusted authority for offered solution.
20	In document Annex II + Annex III: Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution in the table, item 1.5 it is stated "The solution must have the enrolment process where user selects the needed e-Service. The e-Service could be protected and user has to pass validation process that he is eligible for the e-Service. Validation process must use the known-facts mechanism" - Can you, please, describe known-facts mechanism that validation process must use?	Usual mechanism for such solutions is based on role-based - authentication (existing AD infrastructure or similar).
21	In document Annex II + Annex III: Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution in the table, item 1.6 it is stated "The solution must provide the necessary features for managing and securing the list of e-Services. "- Can you, please, describe necessary features for managing and securing the list of e-Services that	Solution must provide possibility to create, update and delete a list of an eServices.

	solution must provide?	
22	In document Annex II + Annex III: Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution in the table, item 1.7 it is stated "Auditing and Tracking: The transaction engine shall provide information on the transactions, which have been processed, for auditing and tracking purposes." - Please, clarify for how long auditing and tracking application data will be kept in the system?	It is required that information on the transaction which have been processed be available for auditing and tracking purposes depending on type of information (eg. in accordance to current "The law on the Accounting and Auditing" and other country legislations" and internal customs procedures.
23	In document Annex II + Annex III : Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution in the table, item 1.43 it is stated "The installation must be performed by personnel having necessary Vendor certifications." - Please, confirm that installation can be performed by employee(s) who has at least one certificate issued by the manufacturer of offered goods/products.	Installation must be performed by employees who have relevant vendor issued certificate for the offered platform product.
24	In document Annex II + Annex III : Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution in the table, item 1.22, please clarify the following statement: "The ESB platform needs to have the orchestration components in order to host all predefined Customs Authorization/Decision Management Information System."	Orchestration means a composing several existing fine-grained components into a single higher order composite service. The aim is to achieve an appropriate granularity of services and to promote reuse and manageability of the underlying components.
25	Please, clarify if Active Directory will be available to the Customs Authorization/Decision Information System	Yes, Active Directory will be available to the Customs Authorization/Decision Information System
26	Please clarify requirements for eForms factory as requested in "5.5 Development of eForms factory" in the table "Activities resulting Enterprise service bus implementation", item numbered 1.43, in the document "Annex II + Annex III : Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution".	eForms factory has to provide functionality getting inputs from users, as described in Tender Dossier. Other details will be defined in inception phase of the project.
27	Are there any limitations regarding duration of phases and activities listed in the table "Activities resulting Enterprise service bus implementation", item numbered 1.43, in the document "Annex II + Annex III: Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution"	Please note that it is responsibility of the Tenderer to provide project timeline regarding the activities described in article 1.43.
28	Please clarify for Lot 1 if Windows Server operating system licenses should be offered?	Processing and DB servers should be delivered without OS but capable to cooperate with specified OS.

29	Please clarify if Supplier can develop custom components, other than Enterprise Service Bus, for the Customs Authorization/Decision Information System functionalities listed in the document "Annex II + Annex III: Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution"	Tenderer has to offer solution which is fully in accordance to Tender Dossier, commercial of the shelf software described (article 1.23).
30	Please clarify what is expected to be described by Bidder in the field Offered Specification for the table item numbered 1.43 in the document "Annex II + Annex III : Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution".	Offered project implementation timeline and other required activities in 1.43.
31	Please clarify if list of activities defined in field "Specification required" of the table item numbered 1.43 in the document "Annex II + Annex III: Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution" can be changed?	List of the activities is provided in "1.43 in the document "Annex II + Annex III: Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution" and cannot be changed. All listed tasks activities must be fulfilled.
32	<p>In document Annex II + Annex III : Lot 3: Delivery and support of Enterprise Service Bus (ESB) solution in the table, item 1.43 it is stated "The proposed solution should be scalable to allow the integration of the Legacy system (ISCS) with NCTS (New Computerised Transit System), RMS (Risk Management System, IPS (Inspection Protocol System), AMS (Authorisation Management System) and AEO (Authorised Economic Operators). Exchanged messages among all mentioned above systems are in XML format.</p> <p>All backend systems must provide documented interfaces or services for integration with ESB. For systems where this may not be a case, it is responsibility of the Beneficiary to provide method for interfacing with backend system. Such requirement may not be assigned to bidders for ESB platform." - Can you, please, state how many services and interfaces are to be integrated with ESB in this project?</p>	Please note that this is described in the Tender Dossier, Lot 3 Technical Specifications article 1.8.
33	<p>LOT 3, Item 1: It is requested that: 1.23 The ESB should be a Commercial-Off-The-Shelf (COTS) software application.</p> <p>The most of today's ESB COTS software applications are licensed per Processor Core. Since the detailed hardware platform for ESB system was not specified in the tender documentation, it is not possible to provide the technical and financial offer. If the hardware platform should be delivered in the scope of this LOT, we need more information about the existing and new system in order to estimate necessary CPU power and storage space for the</p>	It is responsibility of the Tenderer to offer SW licenses specification based on offered solution as well as on solution requirements listed in TD. Detailed hardware configuration available for this solution is a part of the tender documentation - Lot 1. Please, refer to Lot 1 Technical specifications: Processing



	<p>new hardware platform. Please provide us with the requested information so we can offer adequate licensing model for ESB and RDBMS solution.</p>	<p>server, 5 pcs. (Number of processors: min.4, Clock rate: min. 2.2 GHz, Number of cores per processor: min.16, L3 Cache: min. 40 MB), Database server 3 pcs (Number of processors: min.4, Clock rate: min. 2.2 GHz, Number of cores per processor: min.16, L3 Cache: min. 40 MB).</p> <p>Tenderer must offer adequate number of licences in order to meet above described requirement (Scalability and high availability - Enterprise editions of ESB and RDBMS). Licenses for RDBMS should support non limited number of users, i.e. they should cover number of cores of two database servers depicted in Lot 1, depending on licensing model of specific vendor. Same principle should be used according to requirements related to ESB. Number of applications/databases which will be connected to ESB has been estimated at up to 4.</p>
<p><b>34</b></p>	<p>Lot 2,  Item 1.8 (technical requirements) includes a requirement for continuous data protection feature ('Continuous data protection should allow local data restore at any point-in-time for any committed Write operation') . Since this kind of continuous data protection is specific for only one vendor on the market, please advise if alternative industry-standard solutions, based on point-in-time snapshots, will be considered as compliant.</p>	<p>Continuous data protection must be satisfied due to data production security which is of great importance for us. There are different CDP solutions on the market that can provide identical functionality, combining hardware and software solutions bundled in to the appliances.</p>
<p><b>35</b></p>	<p>Lot 2, Item 3.1 (technical requirements) includes a requirement for 8,4,2 and 1Gbps port speeds. Please note that 1 and 2 Gbps standards are obsolete and advise if solution that supports current 4 and 8 Gbps standards will be considered as compliant.</p>	<p>Please note that this is typing error. Solution that supports current 4 and 8 Gbps standards will be considered as compliant.</p>
<p><b>36</b></p>	<p>LOT 3, Item 1, Point 1.32: It is requested that: All messages from the ESB must be stored in a single, unified storage space. It must be provided for all information types (files, logs, etc.), preferably in the form</p>	<p>The hardware infrastructure that will be available for this solution has been specified in Lot 1 and Lot 2. Please, refer</p>

	<p>of a high responsibility relational database management system (RDBMS).</p> <p>What type of storage space is specified in this part of the technical requirements? Is it part of existing IT infrastructure or it should be delivered with the ESB solution?</p> <p>As Relational Database Management System is requested and there is no additional information regarding the quantity of data nor specified hardware platform for RDBMS system, it is not possible to determine the licensing scheme for this project.</p> <p>The same problem applies to licensing of the requested ESB platform.</p> <p>Please provide more information regarding the requested hardware platform for ESB and RDBMS system including CPU power, quantity of memory and storage space.</p>	<p>to Answer to Question No. 33.</p>
<p>37</p>	<p>Do we have to consider also customs clearance times within the period of implementation? If so, which is the responsibility of the supplier concerning local bureaucracy and possible delays? If clearance times are included, should we ask for a suspension certificate or is this automatically accorded by the Contracting Authority?</p>	<p>Yes. Obtained custom clearance is one of preconditions for the delivery, while the delivery period is considered included in the period of implementation of tasks as detailed in the point 15 of the Contract notice and point 1 of the Instructions to Tenderers. For more information about which circumstances may be considered as sufficient grounds for requesting extension of the period of implementation, please refer to the Article 20 of the General conditions.</p>
<p>38</p>	<p>Could you please confirm that you are requesting IT products from internationally recognized brands, as we can deduce from the technical specifications?</p>	<p>Contracting Authority, by this tendering procedure intends to procure supplies that must meet the requests as prescribed under Annex II + III – Technical Specifications and all other parts of Tender dossier. Please note that the Technical Specifications do not specify any particular brand of supplies.</p>
<p>39</p>	<p>Could you please clarify whether we have to submit only one electronic version attached to the original copy of the financial offer or should each copy of the financial offer be accompanied by one electronic version?</p>	<p>Yes, it is sufficient to submit only one electronic version of the financial offer attached to the original copy of the financial offer.</p>

<p><b>40</b></p>	<p>Please confirm that there is full exemption from any taxes and duties</p>	<p>According to Framework Agreement 2007-2013 (Framework Agreement Between The Government Of The Republic Of Serbia And The Commission Of The European Communities On The Rules For Co-Operation Concerning EC-Financial Assistance To The Republic Of Serbia In The Framework Of The Implementation Of The Assistance Under The Instrument For Pre-Accession Assistance (IPA)), Article 26:  <i>“Community financed contracts for services, supplies or works carried out by contractors registered in the Republic of Serbia or by external contractors shall not be subject in the Republic of Serbia to value added tax, documentary stamp or registration duties or fiscal charges having equivalent effect, whether such charges exist or are to be instituted. EC contractors shall be exempted from VAT for services rendered, goods supplied and/or works executed by them under EC contracts with the right of the contractors to offset or deduct input VAT paid in connection with the services rendered, the goods supplied and/or the works executed against any VAT collected by them for any of their other transactions.”</i></p>
<p><b>41</b></p>	<p>According to Annex II + III, commercial warranty must remain valid for two years after standard warranty period expires in accordance with the conditions laid down in Article 32 of the Special Conditions. In the article 32 of Special Conditions commercial warranty is not indicated. Could you please specify if commercial warranty for two years after one-year warranty period is requested?</p>	<p>Commercial warranty must be offered as requested in the Annex II + III and it must be accompanied by the Description of the organisation of the Commercial warranty as requested in the point 11 of the Instructions to tenderers. Article 32 of Special</p>

		conditions makes following reference to the commercial warranty: <i>Where commercial warranty (issued by the manufacturer of particular item/product) is longer than the below mentioned warranty of one year after provisional acceptance, the Contractor will provide complete support to the Beneficiary in contacting the manufacturer.</i>
42	According to Annex II + III, for each item, training should be organized by certified professionals, on the CAS premises. Could you accept training course with a combination of independent self-paced online study and instructor-led training?	No. Training must organized in form of instructor-led training on site (Customs Administration premises).
43	Do you already have an infrastructure suitable for hosting the servers (for example space for hosting racks including PDU, as appropriate)? If yes, which is the distance between the storage equipment requested into lot 2 and servers requested into lot 1?	We confirm that we have suitable infrastructure. Proposed distance should be min 15m between the storage equipment requested into lot 2 and servers requested into lot 1.
44	According to Annex II + III, for each item, the Contractor will be responsible for integration of the supplies delivered with the existing infrastructure. How do you mean for "integration"? Could you confirm that the unique activity required is the connection between new equipment and the existing one? If the integration requires other activities, please specify in detail the list of activities.	We confirm that activity required is the connection between the new equipment and the existing one.
45	Lot 1, Item 1 and Item 2: According to Annex II + III, compatibility with EMC VMAX storage is required. We kindly inform you that only server produced by internationally recognized brands made in U.S.A. can ensure a compatibility with EMC VMAX storage, fulfilling the specification required. Therefore, with reference to Article 3 (Origin) of Instruction to tenderers, we kindly ask you to grant a derogation on origin, accepting U.S.A. origin.	Please note that according to Instruction to Tenderers, section 4.1, all goods purchased under the contract must originate in a Member State of the European Union or in a country or territory of the regions covered and/or authorised by the specific instruments applicable to the programme under which the contract is financed (in this case: IPA). For additional information concerning eligible countries / territories under IPA, please refer to PRAG, Annex a2b2 available at: <a href="http://ec.europa.eu/europeaid/p">http://ec.europa.eu/europeaid/p</a>

		<a href="rag/annexes.do?chapterTitleCode=A">rag/annexes.do?chapterTitleCode=A</a>
46	Lot 2, Item 1 and Item 2: According to Annex II + III, the equipment required must be Compatible PAV, Compatible High performance FICON(z/hpf), zBoost PAV Optimizer. We kindly inform you that FICON technology is clearly referred to internationally recognized brands made in U.S.A. Therefore, with reference to Article 3 (Origin) of Instruction to tenderers, we kindly ask you to grant a derogation on origin, accepting U.S.A. origin.	Please see the previous Answer to Question No. 45.
47	Tender dossier contains a Tender Form for a supply contract for each of the 3 Lots. Please confirm that Tenderer's Declaration under the point 7 of the Tender forms should be filled only with the data related to the each of the Lots. E.g. Tenderer's Declaration, as part of Tender form for Lot 1, should be filled only with the data related to Lot 1 (description of supplies, price, discount, manpower data...). And the same should be applied on Lot2 and Lot 3.	Yes, we confirm.
48	In sense of required vendor support, required vendor certification and very sensitive technology in use, please clarify is there a need to provide a vendor support services for this project, in accordance to vendor specific form, i.e. so called vendor special/premier support to the client/end user through the local partner in Serbia (including services like trainings/workshops, health check status, etc.).	Vendor special/premier support is not required although acceptable.
49	a) Please, confirm that it is possible to use existing licences related to RDBMS and ESB. b) Please, as well clarify a number of licenses and their type.	a) Yes, it is possible to use existing licenses for ESB already specified in previous answer and in point "b)" of this answer b) MS BizTalk Ent. (lic. for 2 cores) Qty 2.
50	Please, clarify is there a need to provide specific project management services, i.e. it expert having licenses like PMP or Prince2 or IPMA certificate valid on an offer submission date, bearing in mind a relevance of project management in current project.	Please note that it is expected that Tenderer provides all relevant services and processes required to deliver and implement all items defined in Technical Specifications and in Tender Dossier.
51	Please, clarify is there a need to provide specific business analysis services, i.e. it expert having licenses like CBAP–Certified Business Analysis Professional, International Institute for Business Analysis, Canada and PMI-PBA-Certified Professional in Business Analysis, Project Management Institute, USA, valid on an offer submission date, bearing in mind a relevance of analysis in current project.	Please note that it is expected that Tenderers provide all relevant services and processes required to deliver and implement all items defined in Technical Specifications and in Tender Dossier.